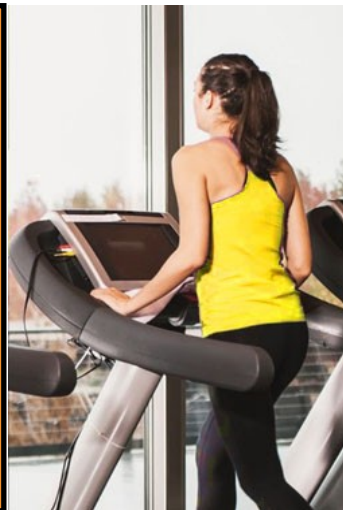




cluBarham  
Fitness



cluBarham

6-8 Niemur St BARHAM NSW  
Ph (03) 5453 2159  
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# 2016 cluBarham Annual Report

cluBarham  
Live Music & Festivals



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Great Sporting Facilities & Gym

Weddings, Conferences  
& Functions



## NOTICE OF MEETING

Notice is hereby given that the 45<sup>th</sup> Annual General Meeting of the Barham & District Services Memorial Club Ltd A.C.N. 000 893 701 will be held at the Registered Office, Niemur Street, BARHAM on Wednesday 5<sup>th</sup> October, 2016, at 8pm.

### BUSINESS

1. Notice Convening the Meeting.
2. Apologies.
3. To confirm the minutes of the Annual General Meeting held on Wednesday 7<sup>th</sup> October, 2015.
4. To receive and consider the report of the President.
5. To receive and consider the report of the Directors.
6. To receive, consider and adopt the Financial Report of the Club, the economic entity and the Auditor for the year ended 31<sup>st</sup> May 2016, and to fix the remuneration of such Auditor for the ensuing year at \$12,000. (The full financial report is available at [www.clubbarham.com.au](http://www.clubbarham.com.au) or Barham Services Club reception)

Questions pertaining to the financial statements should be lodged in writing with the acting Chief Executive Officer at least 7 clear days before the Annual General Meeting (ie: before 28<sup>th</sup> September 2016).

7. To consider and if thought fit, pass the following First Ordinary Resolution:
  - (a) That the directors remuneration for the year ending 31/05/2017 remains at \$40,000.
  - (b) That appropriate uniform is provided to all directors when representing the Club at official functions.
  - (c) Approve reasonable expenditure for Directors to attend meetings and seminars of the Clubs NSW Association and other recognised associations within the club industry in relation to accommodation, seminar/conference fees, travel costs and refreshments.
8. Recommendations from the floor to the incoming Board.
9. Declaration of the poll for the election of Directors.

By order of the Board of Directors.



**Michael Alexander**  
Chief Executive Officer  
2nd August 2016



Proudly supported local community groups  
and organisations with a grand total of  
**\$541,268** in the 2015/16 financial year.

Anglican Church Barham  
Barham Angling Club  
Barham Consolidated  
Barham Deb Ball  
Barham Garden Club  
Barham High School  
Barham Koondrook P.A. & H  
Barham Koondrook Tourism Group  
Barham Landcare  
Barham Public School  
Barham Redgum Country Cup  
Barham RSL  
Barham RSL  
Barham/Koondrook Lions Club  
Barrook Sporting Assoc  
Bar-rook Sporting Field & Game  
BDSM Darts Club  
BDSM Euchre Club  
BDSM Golf Committee  
BDSM Sports Bowls  
BDSM Tennis Club  
BDSMC Bar-rook Swimming Club  
BDSMC Bowling Club  
BDSMC Indoor Bowls  
BDSMC Spinners & Weavers  
Birchip Golf  
Boort Golf Club  
Border Flywheelers Inc  
Carer's Support Group  
Cohuna Bowling Club  
Cohuna Consolidated School  
Cohuna Kangas Football Netball Club  
Cohuna Leitchville RSL Sub-branch  
Cohuna Village  
Cohuna Village Aux  
Echuca Sub Branch National Services  
Golden Rivers Football League

Golden Rivers Netball League  
Harvest & Graze Festival  
Kerang Clay Target  
Kerang Golf Bowling Club  
Kerang Group of Bendigo Legacy  
Kerang Group of Bendigo Legacy  
Kerang Portsea Camp Committee  
Kerang Turf Club  
Koondrook Barham Foot/Netball Club Inc  
Koondrook Barham Junior Basketball  
Koondrook Barham Show Society  
Koondrook Swimming Pool Committee  
Leitchville Bowls  
Local Health Medical Trust  
Macorna Football  
Masonic District 101  
Moulamein Pre School  
Moulamein Public School  
Murrabit Football  
Murray Haven Homes Inc  
Murray Haven Homes Inc  
Northern Country Bowls Carnival  
Northern District Ladies Golf  
Northern District Vets Bowls  
Quambatook Bowls  
Redgum Darts  
St Vincent De Paul Society  
The Soldiers Settlers Walk Action Group  
Wakool Angling Association  
Wakool Bowling Club  
Wakool Burrabo P & C  
Wakool Football  
Wakool River Association  
Wakool Sheep Races  
Wakool Shire HACC Bus  
Wycheproof Bowls



**BARHAM & DISTRICT SERVICES MEMORIAL CLUB LTD  
AND CONTROLLED ENTITIES  
CONSOLIDATED STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED 31st MAY 2015**

	<b>Consolidated 2016 \$</b>	<b>2015 \$</b>
<b>Cash from operating activities:</b>		
Receipts from customers	9,963,863	10,204,477
Payments to suppliers and employees	(8,867,892)	(9,064,190)
Interest received	71,159	75,871
Rent Received	23,204	21,791
<b>Net cash provided by (used in) operating activities</b>	<b>1,190,334</b>	<b>1,237,949</b>
<b>Cash flows from investing activities:</b>		
Proceeds from sale of plant and equipment	261,314	69,137
Acquisition of property, plant and equipment	(1,875,435)	(857,571)
Loans to related parties	-	-
<b>Net cash provided by (used in) investing activities</b>	<b>(1,614,121)</b>	<b>(788,434)</b>
Net increase (decreases) in cash held	(423,787)	449,515
Cash at beginning of financial year	3,839,799	3,390,284
<b>Cash at end of financial year</b>	<b>3,416,012</b>	<b>3,839,799</b>

**PRESIDENT'S REPORT**

Now in my second year as President I can advise the financial results for the Barham & District Memorial Services Club Ltd are once again acceptable to your Board of Directors. The profit for the combined businesses reflect an amount of approximately \$604,000; another great performance for which I must thank my fellow Directors, Management and Staff. This year we have seen the retirement of long term Directors and the appointment of new Directors who are driven to learn. I would personally like to thank all the Board Members for providing their private time to ensure that the club has once again performed well. This is especially pleasing when you consider the blooms of blue green algae later in the year and the demolition and building of the new areas within the club. All of these events have affected the enjoyment of our visitors and locals alike.

We are excited about the 2016/17 year and believe the hard work of 2015/16 has set a solid foundation for further advancement. We have put a capital budget in place which will further development the Services Club. We have recently updated the air-conditioning in the sports bar, and in the near future you will see new carpet and furniture in this area. This will improve the ambiance and comfort for our membership. The members have advised on occasion that the furniture that surrounds the main bar is too low for our older or infirmed patrons; I can advise we have been listening. There are plans in place to update the furniture in this area along with furniture in the old member's lounge. The dining room will also get a new paint job and carpet which will be the first update for many years. We were also excited about opening our gym to the membership in late August 2016.

The land at Vinecombe Lane adjacent to the golf course should be on the development path after our winter wet. I am hopeful by the 2016 AGM the first sods of the development will have been turned.

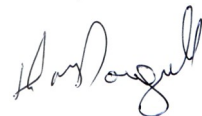
Part of cluBarham's strategic plan has the Board and Management developing a suitable upgrade to the resort at the Golf & Country Club. The Board is aware that the resort provides three levels of accommodation. The newer two bedroom apartments (excellent accommodation), the spa units (acceptable accommodation) and cabins (below par accommodation). We are mindful of the need to compete at a higher level to maintain and grow the golf tourism market for the benefit of Barham and districts. The Board is concerned that without refreshing the resort we may see a decline in visitation.

The Building sub-committee has reviewed other resort style accommodation and has been working with our architect to ensure that we design suitable accommodation for future growth in this market. This year's budget has the cost of design covered. The costs associated with the building of this development will depend on appropriate funding becoming available.

You will note that the Board has called for a General Meeting of its members immediately after the cessation of the Annual General Meeting. This meeting is to vote on the reduction of gaming machine entitlements at the Golf & Country Club from 24 units to 8 units. I can assure you that the club is not taking any current gaming machines off the floor, there are currently only eight (8) entitlements in use. The Board could reduce the number of gaming entitlements to 10 without a motion of support from the members. However, we believe that eight (8) entitlements is a more appropriate number for this venue. The average performance of the gaming machines at the Golf & Country Club are approximately 10% of those at the Services Club. They add very little financial benefit to the business. It has always been the Boards position to ensure that this club maintains consistency with the products on offer at the Services Club. The sale of these 16 entitlements could be used to fund the development of the resort. I look forward to your support on this single motion at the General Meeting immediately following the AGM.

In closing, it is time I reinforced the wonderful work undertaken by our volunteers. There are many members who provide their spare time ensuring the efficient running of the sub-clubs. This includes running the day to day operation of the organisations from a committee and supporter level. Some members for example at the Golf and Bowls clubs spend their free time improving the gardens and surrounds of these facilities. These members are very important to the physical presentation of the grounds. I am once again hopeful that our loyal members will support the club through the 2016/17 year. We look forward to meeting with all members throughout the year and I hope you continue to enjoy the benefits of our clubs' facilities and social networks.

Kind regards



**Keith McDougall**  
**PRESIDENT**

### CORE PROPERTY DECLARATION

Core property is defined as;

- The defined premises of the Club
- Any facility provided by the Club for the use of its members and guests
- Any other property declared by members at a General Meeting to be core

Core properties owned by this Club as defined above are located at:

- 6-8 Niemur Street, Barham – Main Club premises and car park
- 6 Cobwell Street, Barham – Bowling Clubhouse, greens and surrounds
- Lot Nox 125-135 and Lot B Moulamein Road Barham – Golf and Country Clubhouse, Golf Course and car parks, Barham Tennis Clubhouse, Courts and car park, Bowling Greens and surrounds

All other property owned by the Club is non core.

### BARHAM & DISTRICT SERVICES MEMORIAL CLUB LTD AND CONTROLLED ENTITIES CONSOLIDATED BALANCE SHEET AS AT 31st MAY 2016

	Consolidated	
	2016	2015
	\$	\$
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	3,416,012	3,839,799
Trade and other receivables	27,655	23,623
Inventories	144,865	141,468
Other current assets	35,338	29,632
<b>Total current assets</b>	<b>3,623,870</b>	<b>4,034,522</b>
<b>Non-current assets</b>		
Property, plant and equipment	24,904,720	24,158,077
Intangible assets	607,000	437,000
<b>Total non-current assets</b>	<b>25,511,720</b>	<b>24,595,077</b>
<b>TOTAL ASSETS</b>	<b>29,135,590</b>	<b>28,629,599</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Trade and other payables	844,873	997,563
Financial liabilities	5,697	2,235
Short-term provisions	307,043	317,331
Other current liabilities	131,546	136,041
<b>Total current liabilities</b>	<b>1,289,159</b>	<b>1,453,170</b>
<b>Non-current liabilities</b>		
Long-term payables	-	36,376
Long-term provisions	130,156	147,543
<b>Total non-current liabilities</b>	<b>130,156</b>	<b>183,919</b>
<b>TOTAL LIABILITIES</b>	<b>1,419,315</b>	<b>1,637,089</b>
<b>NET ASSETS</b>	<b>27,716,275</b>	<b>26,992,510</b>
<b>EQUITY</b>		
Reserves	5,835,772	5,716,302
Retained earnings	21,880,503	21,276,208
<b>TOTAL EQUITY</b>	<b>27,716,275</b>	<b>26,992,510</b>



**SUPPLEMENTARY FINANCIAL INFORMATION**  
**DEPARTMENTAL PROFIT AND LOSS STATEMENT**  
**FOR THE YEAR ENDED 31st MAY 2016**

	Niemur St		Moulamein Rd		Consolidated	
	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$
<b>Non Core trading</b>						
<b>Income</b>						
Interest Received	70,425	82,753	-	-	70,425	82,753
Accommodation	175,759	149,217	160,143	109,076	335,902	258,293
	246,184	231,970	160,143	109,076	406,327	341,046
<b>Expenditure</b>						
Donations/Sponsorship	87,987	99,514	-	-	87,987	99,514
Lakes	37,884	56,778	-	-	37,884	56,778
	125,871	156,292	-	-	125,871	156,292
<b>NET TRADING PROFIT / (LOSS)</b>	<b>932,838</b>	<b>1,125,307</b>	<b>( 328,541)</b>	<b>( 375,685)</b>	<b>604,297</b>	<b>749,621</b>

Note - General Expenses is made up of Insurance, Fuel, Light & Power, Austar/Music subs and Unders/Overs

**SUPPLEMENTARY FINANCIAL INFORMATION**  
**BARHAM & DISTRICT SERVICES MEMORIAL CLUB LTD**  
**ABN: 32 000 893 701**  
**DEPARTMENTAL PROFIT AND LOSS STATEMENT**  
**FOR THE YEAR ENDED 31st MAY 2016**

	Niemur St		Moulamein Rd		Consolidated	
	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$
<b>BAR</b>						
<b>Income</b>						
Sales	1,146,582	1,068,123	295,573	319,444	1,442,155	1,387,567
Less Cost Of Goods Sold	403,811	399,337	112,817	126,852	516,628	526,189
Gross Profit On Bar Trading	742,771	668,786	182,756	192,592	925,527	861,378
<b>Expenditure</b>						
Cleaning, Materials & Supplies	80,695	82,280	10,279	9,719	90,974	91,999
Depreciation	23,901	26,264	8,505	6,268	32,406	32,532
General Expenses	72,663	82,945	20,495	28,459	93,158	111,404
Repairs & Maintenance	10,063	12,436	4,488	3,200	14,551	15,636
Salaries & Wages	380,971	305,675	127,210	152,619	508,181	458,294
	568,293	509,600	170,977	200,265	739,270	709,865
Net Trading Profit/(Loss) - Bar	174,478	159,186	11,779	( 7,673)	186,257	151,513
<b>GAMING</b>						
<b>Income</b>						
Poker Machines Net Revenue	5,098,914	5,368,155	42,386	85,489	5,141,300	5,453,644
Commission - Keno	45,800	50,508	620	1,236	46,420	51,744
Commission - TAB	25,994	31,762	12,084	10,440	38,078	42,202
GST Rebate on PM Income	17,180	17,181	4,060	8,736	21,240	25,917
	5,187,888	5,467,606	59,150	105,901	5,247,038	5,573,507
<b>Expenditure</b>						
Cleaning	76,794	76,876	5,814	5,765	82,608	82,641
Depreciation	487,794	490,119	9,604	5,607	497,398	495,726
General Expenses	100,722	115,228	42,151	52,380	142,873	167,608
Poker Machine Tax	941,531	1,006,199	-	-	941,531	1,006,199
Data Monitoring Service	69,304	70,962	1,400	7,732	70,704	78,694
Repairs & Maintenance	109,739	102,370	9,151	13,700	118,890	116,070
Salaries & Wages	370,469	414,799	12,595	18,479	383,064	433,278
	2,156,353	2,276,553	80,715	103,663	2,237,068	2,380,216
Net Trading Profit/(Loss) - Gaming	3,031,535	3,191,053	( 21,565)	2,238	3,009,970	3,193,291

**SUPPLEMENTARY FINANCIAL INFORMATION  
DEPARTMENTAL PROFIT AND LOSS STATEMENT  
FOR THE YEAR ENDED 31st MAY 2016**

	Niemur St		Moulamein Rd		Consolidated	
	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$
<b>CATERING</b>						
<b>Income</b>						
Sales	1,348,158	1,364,319	13,298	-	1,361,456	1,364,319
Less Cost Of Goods Sold	516,650	541,074	8,920	-	525,570	541,074
Gross Profit From Catering	831,508	823,245	4,378	-	835,886	823,245
<b>Expenditure</b>						
Cleaning Materials & Supplies	137,293	120,742	10,660	9,608	147,953	130,350
Depreciation	44,827	37,022	3,569	3,994	48,396	41,016
General Expenses	82,563	106,941	11,860	16,939	94,423	123,880
Repairs & Maintenance	23,866	28,950	2,026	2,452	25,892	31,402
Salaries & Wages	829,464	761,505	18,793	16,688	848,257	778,193
	1,118,013	1,055,160	46,908	49,681	1,164,921	1,104,841
Net Trading Profit/(Loss) - Catering	( 286,505)	( 231,915)	( 42,530)	( 49,681)	( 329,035)	( 281,596)
<b>SPORTING FACILITIES</b>						
<b>Income</b>						
Green Fees	-	-	284,699	267,921	284,699	267,921
Golf Cart & Trolley Hire	-	-	113,170	112,784	113,170	112,784
Golf Subscriptions	-	-	99,947	103,704	99,947	103,704
Pro Shop Sales	-	-	74,316	86,017	74,316	86,017
Tee Sponsorship & Tournaments	-	-	32,504	20,386	32,504	20,386
			604,636	590,812	604,636	590,812
Less Cost of Goods Sold	-	-	47,411	50,075	47,411	50,075
Gross Profit	-	-	557,225	540,737	557,225	540,737
<b>Expenditure</b>						
Affiliation	-	-	8,395	5,374	8,395	5,374
Course Maintenance	-	-	117,537	113,831	117,537	113,831
Depreciation	3,446	3,652	67,572	70,740	71,018	74,392
General Expenses	19,704	20,630	100,324	96,479	120,028	117,109
Pro Shop Expenses	-	-	15,416	14,271	15,416	14,271
Repairs & Maintenance	7,062	3,774	50,696	51,627	57,758	55,401
Salaries & Wages	85,397	67,081	460,738	456,234	546,135	523,315
Water	-	-	7,669	7,767	7,669	7,767
Bowling Club Expenses	-	-	42,393	33,275	42,393	33,275
Tennis Club Expenses	-	-	24,156	23,840	24,156	23,840
	115,609	95,137	894,896	873,438	1,010,505	968,575
Net Trading Profit/(Loss) - Sporting Facilities	( 115,609)	( 95,137)	( 337,672)	( 332,701)	( 453,281)	( 427,838)

**SUPPLEMENTARY FINANCIAL INFORMATION  
DEPARTMENTAL PROFIT AND LOSS STATEMENT  
FOR THE YEAR ENDED 31st MAY 2016**

	Niemur St		Moulamein Rd		Consolidated	
	2016	2015	2016	2015	2016	2015
	\$	\$	\$	\$	\$	\$
<b>OTHER INCOME</b>						
Members Subscriptions	48,289	48,833	-	-	48,289	48,833
Bingo & Raffles	207,466	157,037	-	-	207,466	157,037
Entertainment	125,420	113,202	-	-	125,420	113,202
Profit on Disposal on Non-Current Assets	-	-	994	-	994	-
Rent Received	6,300	4,675	16,904	17,116	23,204	21,791
Sundry Income	119,217	156,371	13,926	44,087	133,143	200,458
Total Other Income	506,692	480,118	31,824	61,203	538,516	541,321
<b>INDIRECT EXPENSES</b>						
Advertising	66,807	66,372	2,975	7,123	69,782	73,495
Audit Fees	10,351	13,050	-	-	10,351	13,050
Bad Debt	367	3,190	-	-	367	3,190
Bank Charges	11,218	10,775	3,026	2,617	14,244	13,392
Bingo & Raffles	239,093	236,393	-	-	239,093	236,393
Bus/Group Subsidies	15,215	40,217	-	-	15,215	40,217
Cleaning	31,315	31,319	2,603	2,653	33,918	33,972
Computer Expense	7,214	6,964	1,006	1,332	8,220	8,296
Decorations	5,971	6,466	-	-	5,971	6,466
Depreciation	128,018	108,109	8,244	9,692	136,262	117,801
Directors Honorarium	38,677	40,333	-	-	38,677	40,333
Freight & Cartage	160	360	-	-	160	360
Fringe Benefits Tax	1,611	3,116	-	-	1,611	3,116
Fuel, Light & Power	31,277	40,083	5,533	7,359	36,810	47,442
Insurance	3,352	2,737	675	684	4,027	3,421
Journals & Subscriptions	21,581	27,849	1,312	1,766	22,893	29,615
Legal Costs	-	3,569	-	-	-	3,569
Loss on Disposal of Non-Current Assets	3,896	26,861	-	1,576	3,896	28,437
Members Only	271,499	172,169	-	-	271,499	172,169
Minor Equipment Purchases	4,499	2,092	272	979	4,771	3,071
Miscellaneous	42,097	45,637	1,527	2,151	43,624	47,788
Motor Vehicle Expense	11,768	11,679	-	-	11,768	11,679
Postage	13,570	8,302	2,419	2,528	15,989	10,830
Printing & Stationery	29,458	20,038	3,512	2,347	32,970	22,385
Professional Fees	14,837	18,134	945	-	15,782	18,134
Promotions	39,673	45,879	1,291	1,580	40,964	47,459
Rates	17,117	15,747	28,507	27,582	45,624	43,329
Repairs & Maintenance	109,335	94,712	21,781	20,783	131,116	115,495
Salaries & Wages	978,762	910,180	31,232	42,876	1,009,994	953,056
Security	8,671	40,678	1,586	6,946	10,257	47,624
Shows & Bands	266,883	307,728	-	2,280	266,883	310,008
Staff Training, Travel & Recruitment	20,252	37,236	1,276	762	21,528	37,998
Staff Amenities	12,248	19,172	-	-	12,248	19,172
Telephone	30,424	28,049	9,092	8,985	39,516	37,034
Uniforms	10,850	8,481	1,707	3,546	12,557	12,027
	2,498,066	2,453,676	130,521	158,147	2,628,587	2,611,823
<b>Core Club trading Trading Profit / (Loss)</b>	812,525	1,049,629	( 488,685)	( 484,761)	323,841	564,868